



COMPANY PROFILE
FOR
MIDLAND AND COMPANY
CERTIFIED PUBLIC ACCOUNTANTS
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1 FIRM'S PROFILE

1.0 BACKGROUND

MIDLAND & COMPANY, Certified Public Accountants was established in 1989 and is a member of the Institute of Certified Public Accountants of Uganda, which is the governing and supervising body for all the practicing Auditors and Accountants in Uganda, and affiliated to the International Federation of Accountants (IFAC). We are also registered with the Auditor General of the Republic of Uganda to practice accountancy in the country. The firm established by a fully professionally qualified accountants to provide accounting, auditing, tax and consultancy services in Uganda to clients from different areas of business and to Non-Governmental organizations. Our Firm is committed to high standards and methodologies with a goal to provide high quality services to the clients.

Our services comply with the highest possible professional standards and independence, and are geared to suite the client's business/activity. We go beyond the traditional ticking audit and examine deeply the internal processes of the client, in order to identify areas where improvements in financial management are called for. **We give value for money.**

Our office

Our office is located on the first floor at Crown house Plot 4A Kampala Road, Kampala. This means we are easily accessible, traceable and above all, you will not be dealing with “briefcase type” accountants.

Our commitment

Our commitment to serve our great region is unmatched. We do the work ourselves and do not win contracts and sit in the office to wait and hear from the personnel

specifically hired to do the fieldwork. We reach at the grassroots under any conditions, be they rainy, dusty or unpleasant in anyway.

Our professional staff will ensure that the Company's needs are met. This is reflected in our ability to meet strict deadlines, while at the same time, maintaining a high degree of quality. **Our timely reporting has enabled clients find solutions to their most teething and challenging problems.** Through years of our (Company) audits and consultancies services, we have helped clients manage the challenges of management by finding creative solutions.

QUALITY CONTROL

In order to ensure quality of our work, we have engaged well qualified and self motivated staff, and trained them to our unique culture in tandem with Midland and Company methodologies and procedures. They have been trained to always take client satisfaction at the forefront. This is emulated in the timeliness of presenting reports. We do not have a static approach to work, but we tailor our methodologies to suite the needs of the client and the solutions recommended always have a lasting effect to the client.

Before any report is published, it must be reviewed by the partners to ensure compliance with the requirements of the client as stated in the Terms of Reference and to International Standards applicable. We have equipped our office with high-level technological equipment like laptops, servers and internet for all staff, to ensure high quality, accurate and reliable results.

1.1 VISION, MISSION AND OBJECTIVES:

1.1.1 VISION:

To be the most highly respected professional firm in the region where clients come for the peace of mind that their interests are being cared for by a team that enjoys working with them and one another.

1.1.2 MISSION STATEMENT:

Our mission is to provide businesses, entrepreneurs and individuals with the highest quality accounting, auditing, tax planning and business advisory services delivered in a timely, efficient and innovative manner by a professional team that clearly enjoys working together to exceed their clients' needs. We endeavor to provide superior client service and build long-term client relationships.

1.1.3 CORE VALUES

- Integrity.
- Objectivity and Independence.
- Due Care.
- Timeliness
- Confidentiality
- Excellent Standards

1.1.4 OBJECTIVES

To provide continuous Quality and Professional Consultancy Services in:

- Audit- both Internal and External
- Finance and Accounting
- Taxation
- Manual and Computerized Accounting systems
- General Restructuring of Businesses for improved Performances and privatization.
- Company Secretarial Function
- Feasibility Studies
- Project Planning & Management
- Capacity Building
- Other Management Services.

1.2 CAPABILITY STATEMENT AND REFERENCES

Why Midland & Company

Our firm is committed to maintaining an environment that facilitates knowledge sharing to enable us deliver superior level of service to our clients.

Our Audit Methodology ensures that we gain a comprehensive understanding of the clients' operations. By so doing we can clearly identify risks delivering a value added service.

Our team brings a wealth of experience from their personal involvement in related assignments. As a service objective we set out to leverage the full power of our various knowledge capabilities on a given engagement.

Our success will depend on commitment, efficient and frank communications, hard work and the fulfillment of objectives.

1.3 OUR PEOPLE

Our strengths lie in our people. The professional staff (2) holds fully professional qualifications of CIMA and CPA as can be ascertained from the details below. Others are holders of university degrees and master's degrees and are currently pursuing professional courses. This team of professional accountants is what Company needs to have the assignment accomplished and ensure the desired results and outputs are achieved efficiently and economically. Our people keep abreast with the developments in the accounting profession by attending Continuing Professional Education courses organized by the Institute of Certified Public Accountants of Uganda, as well as some refresher courses organized internally. Those still pursuing professional courses are trained at the leading accountancy colleges in Uganda.

The brief Curriculum Vitae of the Personnel in the Firm are:

1.3.1 MR.EDWARD.W.SEMPALA-MBUGA

He is a qualified Chartered Management Accountant through the examination of the Chartered Institute of Management Accountants of UK. He holds an MBA (Finance and Accounting) from Newport University USA. He is also a member of the Institute of Certified Public Accountants of Uganda CPA (U). He has 48 years' experience in the finance and accounts Departments in the United Kingdom, South

America and Uganda rising from the rank of Accounts clerk, Senior Accountant, Chief Accountant to the Director of Finance after which he moved into General Management as a Managing Director of Uganda Posts and Telecommunications Corporation. He is now a Practicing Accountant/ Management Consultant with Midland & Company, where he is the Chairman and Partner.

1.3.2 MRS ROSETTE. K. N. SEMPALA

She is a holder of Bachelor of Statistics degree from Makerere University Uganda. She is a qualified Accountant through the examinations of the Institute of Certified Public Accountants of Uganda and is member of Institute of Certified Public Accountants (CPAU). She has attended a variety of short courses and seminars in accounting, financial management and computers. She has 32 years wealth of experience in accounting, finance and auditing within Uganda and Tanzania. Currently, she is a Partner with Midland and Company and working as the Managing Partner.

1.3.3 MR. GERALD RAYMOND SEKITOLEKO.

B.Com. (Accountancy) Makerere University. MBA (Financial Control and Management) University of Leeds (UK). Certificate in Computer Accountancy and Audit. University of Strath Clyde-Glasgow (Scotland).

He has a very wide experience in Audit and Accountancy work which he gained while working through the ranks within the Internal Audit Department of Uganda Development Corporation until he became the Head of the Department for more than five years; and also the Financial Controller with Blenders Uganda Ltd.

He later on moved into General Management as General Manager- Uganda Consolidated Properties Ltd. for three years and later on became the Managing Director –TransOcean (U) Ltd. for a very long time.

He is now working as a Management Consultant with Midland & Company.

1.3.4 MR. GEORGE PATRICK MALE.

He holds B.Com Accounting (Hons) India with a 38 years of experience in accounting and audit in various Companies within East Africa and particularly in Uganda especially in M/S Lawrie Prophet & Co. and now working as Audit Manager with Midland & Company. He is a very hard worker willing to make sacrifices to obtain results.

1.3.5 MS. CAROLYNE MUTESI

She holds a Bachelor of Business Administration from Uganda Christian University Mukono and at the moment is pursuing level two of the Certified Public Accountants (CPAU) course. She has 9years experience in Accountancy and auditing and is now working as Senior Auditor with Midland and Company.

1.3.6 MR. EDWARD MUKWAYA

He holds a Degree in Business Commerce from Makerere University Kampala and at the moment is pursuing level two of the ACCA course. He has 3years experience in Accountancy and auditing and is now working as an Auditor with Midland and Company.

1.3.7 MR. MARVIN KIGOZI

He holds a Degree in Oil and Gas Accounting from Victoria University Kampala and at the moment is pursuing level one of the ACCA course. He has 2years experience in Accountancy and auditing and is now working as an Auditor with Midland and Company

1.3.8 MR. SOLOMON MUBIRU

He holds a Degree in Business Administration from Nkumba University and at the moment he is pursuing level one of the CPA Uganda course. He has 3years experience in Accountancy and auditing and is now working as an Audit Assistant with Midland and Company

1.3.9 ERIYA BALIDAWA

He holds a Degree in Business Administration from Ndejje University. He has 3years experience in Accountancy and auditing and is now working as an Audit Assistant with Midland and Company.

1.3.9 OTHERS

We have a number of Degree and part qualified people who join the Firm as and when the volume of work increases.

1.4 EXPERIENCE- CLIENTS

Some of the Projects audits and other Clients are as follows:

LOCAL GOVERNMENTS

1. Wardrop Engineering Consultants of Canada. Here we carried out consultancy work concerning Technical and value for money Audits in various Districts and Lower Level Governments under Local Government Programme Assignment No.5 of the Ministry of Local Government.
2. Auditor General's Office - Audit assignments in various Lower Local Governments with the Ministry of Local Government. So far we have audited Kabale Divisions, Entebbe Divisions, Pallisa District Sub counties, Kayunga District Sub counties Tororo subcounties. Wakiso District sub counties and recently Luwero and Mukono Districts Sub counties.
3. European Union- EDF Support for Decentralization Programme where we performed financial Inspection and backstopping in Nebbi, Moyo Adjumani, Busia, Budaka and Pallisa Districts.
4. Local Government Accounts :
 - ❖ Bundibugyo District Administration
 - ❖ Jinja Town Council
 - ❖ Masaka Town Council

- ❖ Kabale Municipal Council
- ❖ Fortportal District

NON GOVERNMENT ORGANISATIONS/ PROJECTS

5. UMURDA
6. Eastern and Southern Africa Initiative Support for Advancement of Women (EASSI)
7. Caritas Denmark (KATUKA Project- Uganda)
8. Caritas Denmark (SPECIAL Project – Jinja & Tororo Diocese)
9. Caritas Denmark (SIDP Project – Soroti District)
10. Café Africa Uganda
11. International Women Coffee Alliance
12. Danmission - Combating Community Violence Project - Bukoba Tanzania
13. Danmission - Primary Health Care Project – Bukoba Tanzania
14. Danmission - Community Sensitization on HIV/AIDs Project – Bukoba Tanzania
15. Namirembe Diocese
16. Namirembe Diocese SACCO
17. Sanyu Babies' home
18. Change A Life Uganda - Funded by USA
19. Masulita Community Development project – Funded by Germany KNH
20. Wamukisa Youth Centre – Funded by Northern Ireland
21. Eastern Uganda Aids and Youth Development
22. Uganda Youth Anti Aids Association
23. HUYAWA Project in Tanzania - Funded by Church of Sweden
24. Uganda National Association of the Blind
25. Serve for Hope Uganda
19. Tutapona Uganda
20. Christadelphian Bible Mission Uganda
21. Voluntary Action for Development Project
22. Rotary Club of Kampala North

23. Private Sector Development and Consultancy Centre, Fort Portal
(PRICON)

SCHOOLS/ INSTITUTIONS/ HOSPITALS

- 24. Kaloke Christian High School
- 25. Mengo Senior School
- 26. Kapeka Senior School
- 27. Makindye Parents Senior Secondary School
- 28. Namirembe Hill Nursery and Primary School
- 29. Middle East Hospital & Shopping Complex
- 30. Case Medical Centre
- 31. St Anthony Hospital
- 32. Friends of Canon Gideon Foundation
- 33. Great Lakes Schools Ltd
- 34. International Institute of Education
- 35. Monaco Institute of Business and Computer Science

HOTELS/ INVESTMENT PROPERTIES

- 36. Good Shepherd Hostel Ltd
- 37. Ssesse Highlands Beach Hotel
- 38. Ssesse Gateway Beach Hotel
- 39. Rwizi Arch Hotel
- 40. Millennium Dynasty Hotel Ltd
- 41. Mukwano Guest House
- 42. Kidepo Guest House
- 43. Green Valley Guest house
- 44. Sure House Investment Co.

OTHER ORGANISATIONS/ BUSINESSES

- 45. Davog Technical services Ltd
- 46. Middle East Trade Links

47. Bunyonyi Safaris Limited
48. Hypermart Uganda Ltd
49. St. Joseph Devine Works Ltd
50. Blessed Events Limited
51. Sun Forex Bureau
52. Sharmmen Furniture World Ltd
53. Jilak (U) Ltd Printing and Stationery Co.
54. Panamaline Books Ltd
49. Evergreen Fields Ltd
50. Uganda Reproductive Health Bureau
52. Eagle Vet Uganda Limited
53. Security World Technologies Uganda Ltd
54. Law Africa Publishing Uganda Ltd
55. KNN International Ltd
56. Siginon Freight (U) Ltd
57. Impact Communications (U) Ltd
58. Novamarine Limited
59. Kisaame Investments Ltd
60. Uganda Funeral Services Limited
61. Exo Agro Solutions Ltd
62. Wagaba Mixed Farm
63. St. Joseph Divine Works Limited
64. De'semaline Incorporation Limited
65. Alafa Traders
66. Meridian Sales and Services Ltd
67. Human Diagnostics Uganda Limited
68. Chem-Labs Healthcare Uganda Limited
69. Ugamer Diagnostics House Ltd
70. AVID City Properties Ltd
71. KOJODMA Technical Services Ltd
72. ETIKO Construction Ltd
73. Lero Enterprises

74. Business Image Services

75. Aspen Plc

76. Dream Solutions Ltd

1.5 CHARGES

Our charges for assignments are based on the number of Man-hours booked on each assignment and the level of staff involved. We aim at a value for money charge.